

Why Personal Branding is Important

Submitted by <u>IHeartCelebs</u> [1] on February 19, 2021 - 2:48pm

First impressions are everything, which is why establishing your personal brand is more important than ever in our technology-centered, fast-paced world. Here are just a few reasons to take control of your personal brand.

Building a Network

A cohesive image gives you the opportunity to communicate and connect with professionals in your industry who might be able to help you or collaborate with you. Even the small step of printing business cards or taking time to curate a social media presence can help spread the word about who you are and what you do. Networking is often the best way to find new jobs or exciting opportunities.

Establishing a Positive Reputation

Entrepreneurs like <u>Jordan Kurland</u> [2] know that reputation is everything, particularly when it comes to your business. Projecting an image of confidence and trustworthiness can make a big difference when you are trying to grow your customer base, secure funding, or find partners for a new project. Clients and collaborators want to know that they are working with someone with experience and integrity. Controlling your personal brand allows you to influence their initial impressions of you and your work.

Communicating Your Values

Personal branding [3] is a way of letting the world know what is important in your life and business. Who do you want to work with? What kinds of projects are you interested in? What kind of change do you want to make in the world? Your personal brand should answer all these questions for potential collaborators or clients. A personal branding manager, such as <u>Jordan Kurland manager</u> [4], can help you take steps towards building a brand that aligns with the image you want the world to see.

By taking the time to carefully craft your personal brand, you have the opportunity to gain momentum in your career by influencing the way you are perceived and positioning yourself as an in-demand, successful entrepreneur.

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Links:

- [1] http://www.hollywoodchicago.com/users/iheartcelebs
- [2] https://www.linkedin.com/in/jokurland/
- [3] https://en.wikipedia.org/wiki/Personal_branding
- [4] https://www.anastasiablackman.com/jordan-kurland